

RAMI KAMAR

Director of Information Technology

Southampton Parish, Bermuda | +1 (441) 599-0793
rami.kamar@gmail.com | [linkedin.com/in/ramikamar](https://www.linkedin.com/in/ramikamar)
<https://RamiKamar.com>



PROFESSIONAL SUMMARY

Senior IT leader with over 15 years of progressive experience directing technology operations for luxury hospitality brands across the Middle East, North Africa, and the Atlantic. Adept at translating business objectives into scalable technology strategies, with deep expertise in pre-opening and renovation IT programs, cloud transformation, enterprise networking, and multi-vendor program management. Currently leading the ground-up technology build-out for the reopening of Fairmont Southampton, Bermuda, encompassing all guest-facing and operational systems. Recognized as IT Champion of the Year (2023) and Accor IT Tech of the Month (2022) for sustained excellence and innovation.

CORE COMPETENCIES

IT Strategy & Governance Pre-Opening Technology Programs Cloud Transformation Enterprise Network Design Unified Communications Structured Cabling & Low-Voltage IPTV & In-Room Technology Cybersecurity & Compliance Disaster Recovery & BCP CAPEX/OPEX Planning Vendor & Contract Management ITIL v4 Stakeholder Engagement Cross-Functional Leadership

PROFESSIONAL EXPERIENCE

Director of Information Technology

Fairmont Southampton, Bermuda

Nov 2024 – Present | Bermuda

- Leading the complete technology build-out for the reopening of a 593-room luxury resort following a multi-year closure, with full ownership of scope, budget, vendor selection, and delivery across all IT disciplines.
- Defining the technology vision and standards for the property, covering enterprise Wi-Fi, unified communications, IPTV, digital signage, structured cabling, network infrastructure, and all back-of-house operational platforms.
- Managing the full project lifecycle from design and procurement through installation, commissioning, and operational handover, ensuring all systems meet Accor brand standards prior to opening.
- Serving as the primary technology liaison between the ownership group, general contractor, architects, and specialist technology partners, ensuring seamless integration of IT within the broader renovation program.
- Building governance frameworks, reporting structures, and stakeholder communication cadences to drive accountability and keep the technology workstream on schedule and within budget.

Cluster IT Manager

Fairmont Dubai, Fairmont Ajman & Fairmont Fujairah Beach Resort

May 2019 – Nov 2024 | UAE

- Provided strategic and operational IT leadership across a three-property luxury portfolio totalling over 1,000 keys, with responsibility for infrastructure, applications, cybersecurity, and guest technology.
- Delivered one of the largest Wi-Fi 6E deployments in the UAE in collaboration with Etisalat and Aruba Networks, setting a new benchmark for wireless connectivity across the Fairmont portfolio.
- Led the migration of critical hotel systems to cloud platforms, improving uptime, scalability, and business continuity readiness across all three properties.
- Negotiated and managed multi-year vendor contracts, achieving sustained cost efficiencies while elevating service quality and SLA performance.
- Received the Accor IT Tech of the Month award (June 2022, MEA region) and the IT Champion of the Year award (2023, Hospitality Group).

Digital Services & Solutions Manager

Sofitel Dubai Jumeirah Beach, Accor

Apr 2015 – May 2019 | UAE

- Managed all technology operations for a 444-room five-star beachfront property, ensuring high system availability and a seamless digital experience for guests and staff.
- Partnered with Accor Corporate IT on the implementation of global security standards, brand-wide application rollouts, and network infrastructure improvements.
- Owned IT capital and operational budgets, compliance reporting, and service-contract negotiations, delivering measurable cost savings year over year.

EARLIER CAREER

Assistant IT Manager (In Charge)

Sofitel Taba Heights, Accor

Jan 2013 – Feb 2015 | Egypt

Full ownership of IT operations for a remote resort property, including infrastructure management, information security compliance, and the design and testing of disaster recovery plans.

IT Coordinator (In Charge)

Sofitel Cecil Alexandria, Accor

Dec 2010 – Feb 2013 | Alexandria, Egypt

Managed day-to-day technology operations, vendor relationships, and IT budgets for a landmark heritage hotel, aligning local infrastructure with Accor's global technology standards.

Founder & IT Solutions Consultant

Kamar Soft

Jan 2009 – Dec 2010 | Alexandria, Egypt

Founded an IT consultancy delivering ERP implementations and tailored business solutions, growing the client portfolio by 50% and reducing clients' operational costs by up to 30%.

EDUCATION

Bachelor of Arts, Sociology

2008 – 2012

Alexandria University

High School Diploma, French Studies

1994 – 2007

Saint Mark

CERTIFICATIONS

- Foundations of Project Management – Google (2025)
- ITIL Foundation v4 – PeopleCert (2024)
- MCTS: Windows 7, Windows Server 2008 (AD, Network, Apps, Enterprise Admin) – Microsoft
- Linux Fundamentals & System Administration – New Horizons
- French Language Diplomas – French Cultural Center

AWARDS & RECOGNITION

- IT Champion of the Year (Silver) – Hospitality Middle East Hospitality Excellence Awards, 2023
- Largest Wi-Fi 6E Deployment – recognized by Etisalat by e& with Aruba Networks, Fairmont Dubai, Ajman & Fujairah, 2023
- IT Tech of the Month – Accor MEA, India & Turkey Region, June 2022

LANGUAGES

Arabic (Native) **English** (Full Professional) **French** (Professional Working)